

BIOGRAPHIES OF PANELISTS AT GATEWAY CITIES ECONOMIC SUMMIT 10/31/12

WASHINGTON COUNCIL ON INTERNATIONAL TRADE, SEATTLE, WA

<http://wcit.org/>

Eric Schinfeld is the President of the Washington Council on International Trade (WCIT), which is dedicated to growing the state's economy through public policies favorable to expanded opportunities in the global marketplace. WCIT's members are farmers, manufacturers, service providers, non-profit organizations and individuals who support strong trade policy that benefits Washington's small, medium and large companies and creates jobs for Washington residents. Eric also serves as the Federal Policy Director for the Seattle Metropolitan Chamber of Commerce. Prior to these roles, Eric spent five years as staff to the Prosperity Partnership - a coalition of business, government and community organizations focused on ensuring long-term prosperity for the Puget Sound region - and he began his career in the Washington, DC office of U.S. Congressman Rick Boucher. Eric has a B.A. from the University of Pennsylvania and an M.P.A. from the University of Washington's Evans School of Public Affairs.

CENTER FOR ECONOMIC GROWTH, ALBANY, NY

<http://www.ceg.org/>

David Rooney, the Senior VP of Business Development and Marketing, oversees the membership development process and implementation of marketing and sales strategies. In addition David is responsible for leading all economic development and marketing related activities specific to six industry sectors: Nanotechnology/Semiconductors, Advanced Materials, Renewable Energy, Information Technology, Bio/Life Sciences, and Homeland Security/Defense. This includes developing strategic global marketing plans for the six industry sectors; sales calls and presentations to industry executives; prospect coordination; market research; and collaborating with local economic developers on specific projects. David Rooney brings 25 years of corporate and government experience in economic development, marketing, public relations, business development and strategic planning to his role at CEG.

JAXUSA PARTNERSHIP, JACKSONVILLE, FL

<http://www.jaxusa.org/Home.aspx>

John Haley serves as Senior Vice President for Business Development for JAXUSA Partnership. JAXUSA is responsible for marketing the Jacksonville region to new and expanding businesses nationally and internationally. He has more than 35 years experience in the field of economic development, including work in Georgia, Virginia, the District of Columbia and Florida with several economic development organizations. He has experience in both the public and private sector, having worked as Executive Director of the Miami-Dade County Industrial Development Authority and later as Executive Director of the Beacon Council. Following 10 years in South Florida he then relocated to the Tampa Bay area where he served as President of the Pinellas Economic Development Council, prior to joining the Cornerstone staff, predecessor to JAXUSA Partnership, in 1994.

He also has substantial national economic development experience. Prior to joining the Jacksonville Chamber, John was Principal Economic Development Consultant with a management consulting firm headquartered in the Washington DC area, specializing in relocation advisory services to corporations and assistance to state and local communities in the development of economic development programs.